

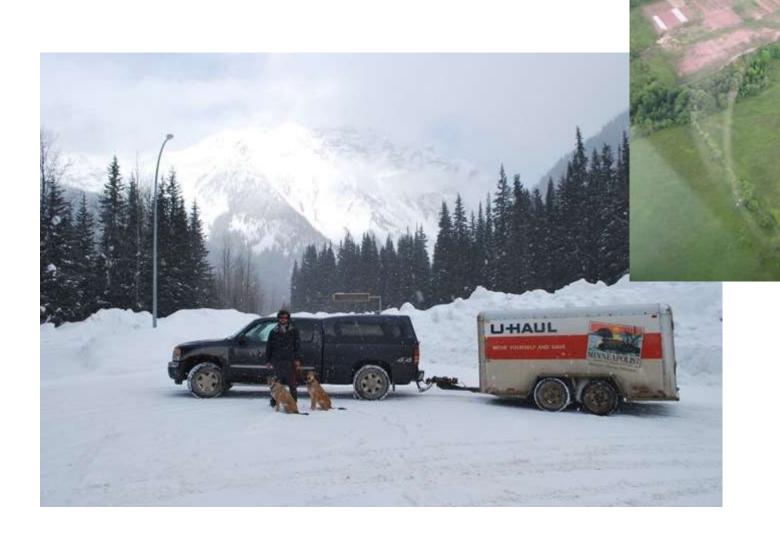


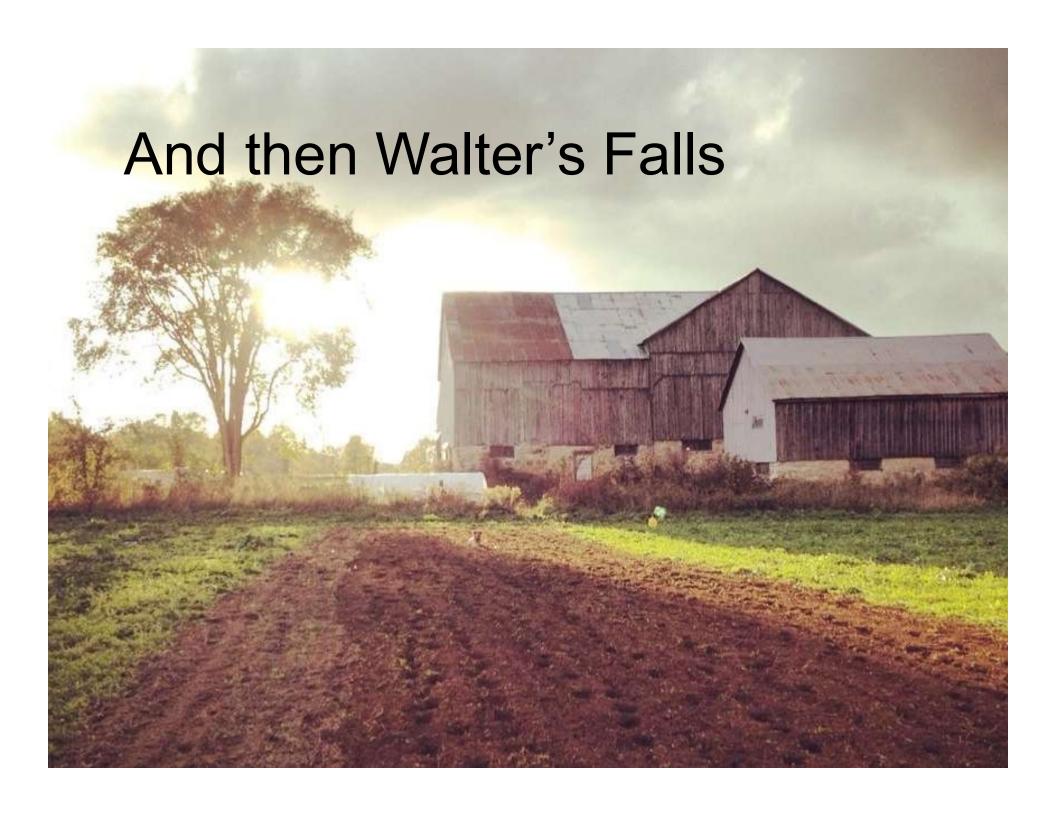
## The Straw that Broke the Camel's Back

2.5 hP ever seen

Benny: The 12.5 hp
Rubota ( Never seer

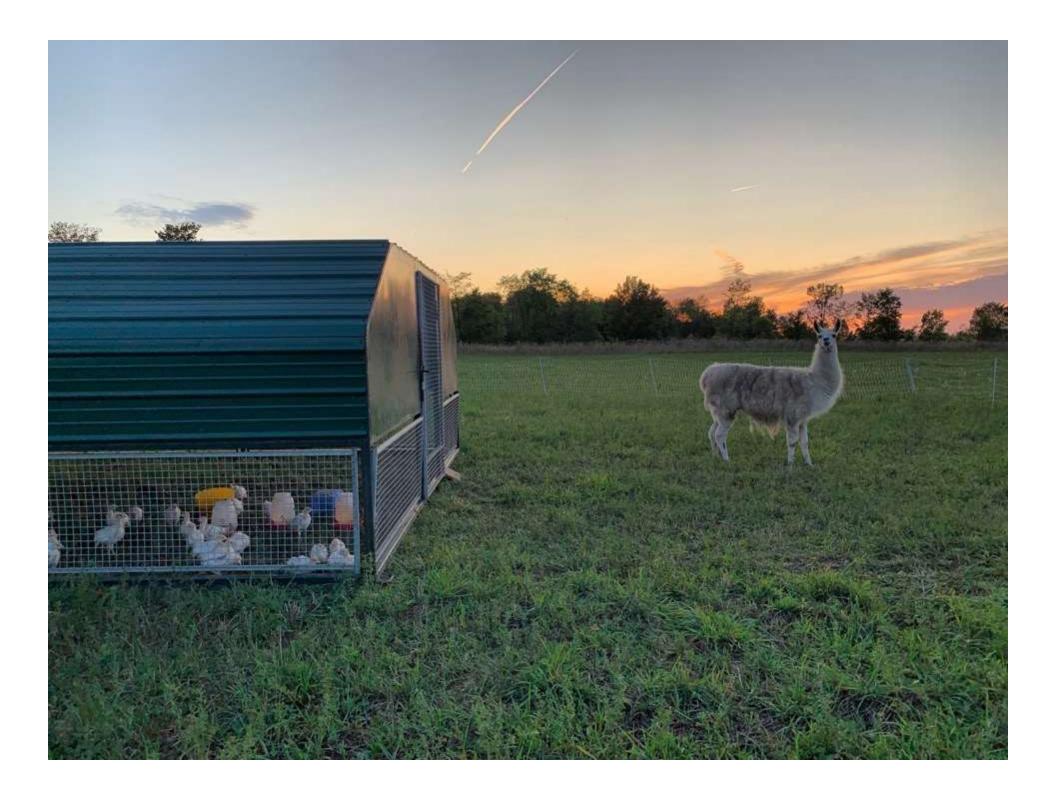
## To Heathcote, Ontario











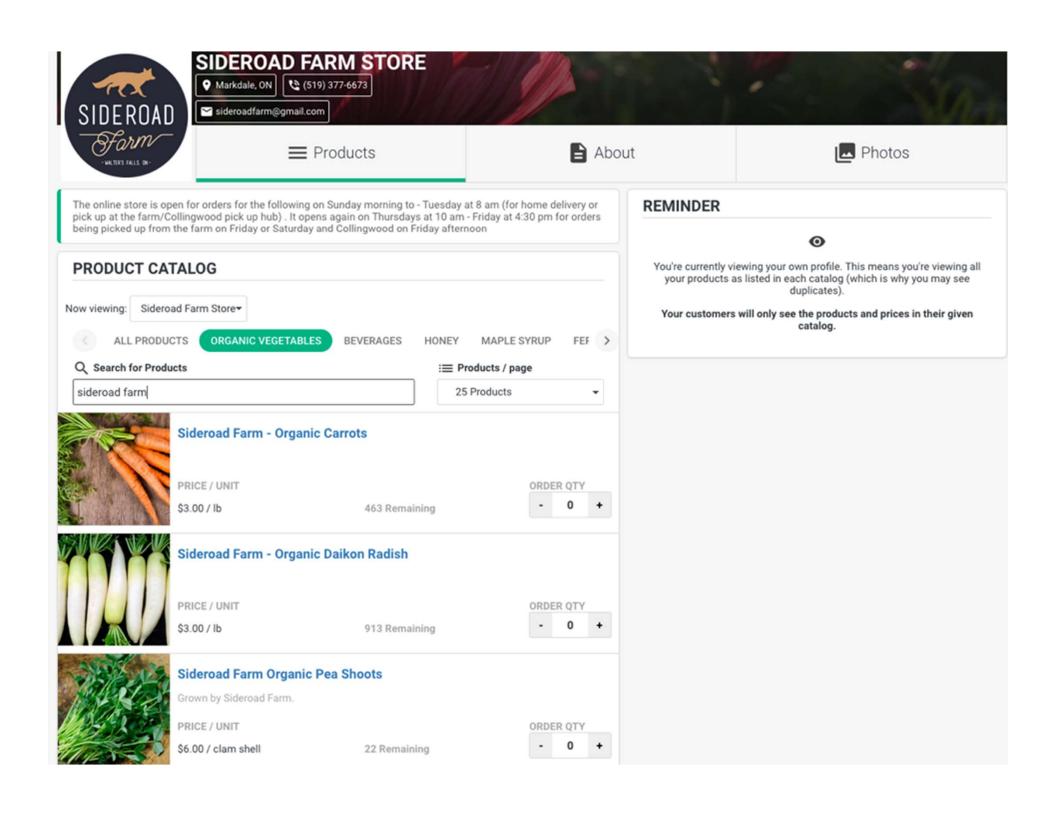












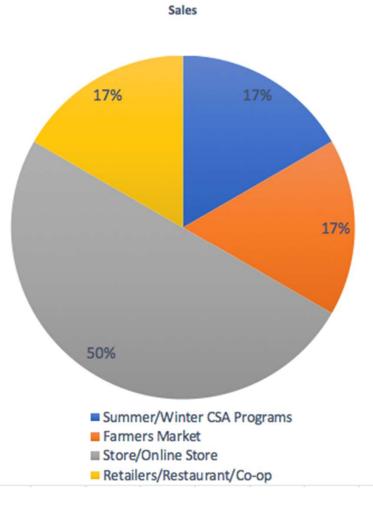


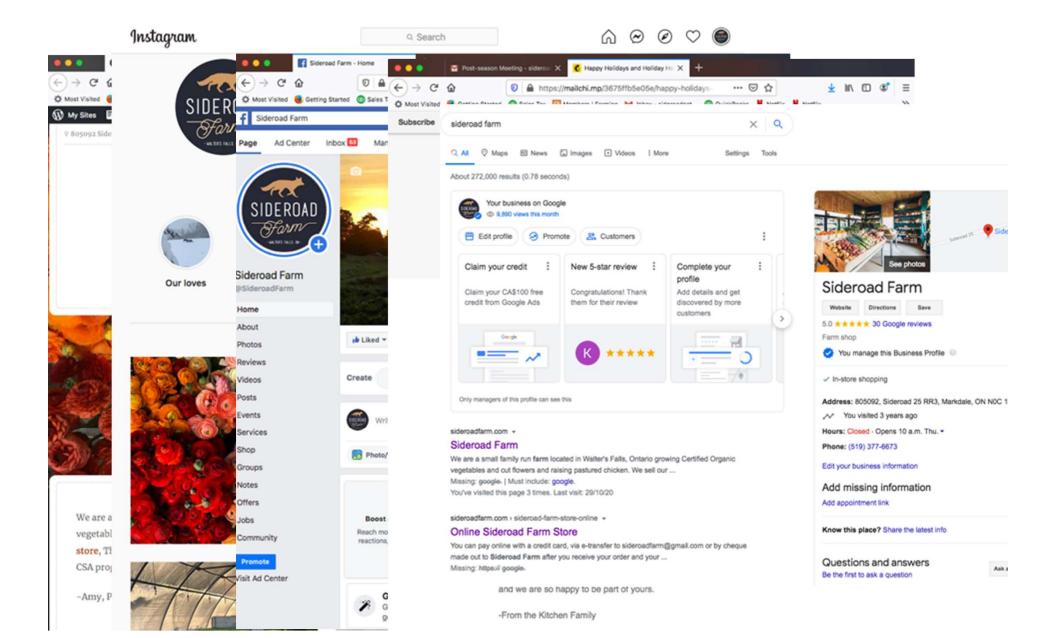


	Gross Sales/Week
Store + Online Store	\$5500 - \$22,000/week
	\$4,000-\$5,500/week summer
Farmers' Market	\$500 - \$1500/week winter
CSA	\$4375/week
Retailers/Restaurant/Coop	\$2,500 - \$3000/week
Average/week (summer)	\$16,875

	Hrs/Week
Store + Online Store	40
Farmers' Market (summer)	28
CSA	27
Retailers/Restaurant/Coop	10
Total (in summer)	105







## Why do we put ourselves out there online?

- Make a personal connection with the community/customers
- Marketing of your farm business and increasing sales
- Add value to your products by providing the story behind them
- Finding community where you might not expect it
- Learning about new equipment, tools, techniques
- Increasing the transparency of your operation
- Opening up your farm to new opportunities
- Promoting causes/organizations/events that you care about
- Attracting staff



- Determine who on your farm will be best at it
- Follow accounts you know/are interested in
- Comment on other account's posts
- Post frequently but not all at once
- Advertise that you have social media

Being famous on Instagram is like being rich in Monopoly money.

## Be Social & Reciprocate!



