

**Field Good Farms / Ferme j'me champ bien
Farm Operating Budget 2021**

Split between farm and personal

INCOME		2021				
CSA SHARES						
Winter	4 months/monthly (Jan-April)	\$280.00	/share	35	shares	\$9,800.00
Spring	8 weeks/bi-weekly (4 deliveries, May-June)	\$100.00	/share	30	shares	\$3,000.00
Summer	14 weeks/bi-weekly (7 deliveries, July-Sept)	\$295.00	/share	81	shares	\$23,895.00
Fall	10 weeks/bi-weekly (5 deliveries, Oct-Dec)	\$312.75	/share	72	shares	\$22,518.00
WHOLESALE	Restaurants, bulk, etc.	\$200.00	/week	10	weeks	\$2,000.00
ONLINE ORDERS	Click Fork	\$2,000.00	/biweekly	13	weeks	\$26,000.00
PLANT SALES		\$3.25	/plant	1,300	plants	\$4,225.00
VALUE ADDED	tea and medicinals	\$7.75	/bag	145	bags	\$658.75
EGGS	30 chickens	\$135.00	/week	52	weeks	\$6,345.00
DELIVERY						
Urban	Winter	\$5.50	/delivery	80	deliveries	\$440.00
Rural		\$8.50	/delivery	40	deliveries	\$340.00
Urban	Spring	\$5.50	/delivery	80	deliveries	\$440.00
Rural		\$8.50	/delivery	40	deliveries	\$340.00
Urban	Summer	\$5.50	/delivery	378	deliveries	\$2,079.00
Rural		\$8.50	/delivery	112	deliveries	\$952.00
Urban	Fall	\$5.50	/delivery	270	deliveries	\$1,485.00
Rural		\$8.50	/delivery	80	deliveries	\$680.00
Other	Workshops, contracts, hay, etc.	\$2,250.00		1		\$2,250.00
total income						\$107,447.75
EXPENSE		2021				

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COST OF GOODS

Seeds and plants	Annual Seeds				\$3,500.00
Perennials/Medicinals to be planted in 2021					\$783.00
Herbs	For tea	\$120.00		1	\$120.00
Bags		\$200.00	/set	3 sets	\$468.00
Bags	CSA	\$100.00	/250 bags	6 sets	\$600.00
Boxes	for microgreens	\$20.00	/100	5 x 100	\$100.00
Quarts/baskets/etc.		\$100.00	/box	3 boxes	\$234.00
Labels, elastics, etc.					\$40.00
Pots for potted plants + paper pots					\$500.00
Chickens		\$15.00	/chicken	0 chickens	\$0.00
Chicken Feed		\$37.00	/bag	65 bags	\$2,405.00
Chicken Bedding		\$4.00	/bale	40 bales	\$161.78
Potato Bags	5lbs	\$142.00	/pack	1 packs	\$142.00
Supplies for Plant Sales					\$301.30
Value Added Supplies	jars, containers, etc.				\$300.00

total cost of good						\$9,655.08
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ADVERTIZING

Business Cards					\$0.00
Advertising	Workshops, Click Fork				\$50.00
Printing	Workshops/teas				\$150.00
Website Domain	Domain (Go Daddy)	\$18.00	/month	12 months	\$216.00
Website Hosting	Hosting and Website (1&1 + Weebly)	\$108.00	/semi-ann.	2 times	\$216.00
Promotional Events	Gifted stuff, etc.				\$0.00

advertizing						\$632.00
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BANK SERVICE CHARGES

Monthly Bank Fee		\$30.00	/month	12 months	\$360.00
Other Bank Fees	deposit slips, cheques, etc.				\$125.00

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	total bank service charges						\$485.00
CAPITAL DEPRECIATION/LOAN PAYMENTS							
	capital depreciation						\$11,618.37
	Kubota	\$541.00	/month	12	months		\$6,492.00
	capital depreciation/loan payments						\$18,110.37
DELIVERY FREIGHT AND EXPRESS							
	Delivery						\$800.00
	Seeds, parcels, inputs, etc.						\$800.00
	delivery, freight and express						\$800.00
EQUIPMENT FUEL							
	Diesel	\$25.00	/20L can	15	cans		\$375.00
	Gas	\$12.00	/10L can	3	cans		\$37.44
	equipment fuel						\$412.44
FARM OVERHEAD							
	Mortgage						\$3,212.87
	Insurance						\$735.90
	Taxes						\$550.00
	House Repairs						\$1,760.00
	farm overhead						\$6,258.77
LICENCES DUES AND MEMBERSHIPS							
	AgriCorp/NFU						\$265.00
	EFAO						\$75.00
	Eventbrite						\$0.00
	licences, dues, and memberships						\$340.00
MAINTENANCE AND REPAIRS							
	Building Maintenance and Repairs						\$600.00
	Machinery Maintenance and Repairs						\$900.00
	maintenance and repair						\$1,500.00
MOTOR VEHICLE EXPENSES							

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Truck		\$0.28 /km	1,000 km	\$281.60	
Sienna	See Personal Budget for details			\$729.89	
Repairs & maintenance Sienna	See Personal Budget for details			\$420.00	
Sienna Insurance				\$927.36	
Sienna Plate validation sticker				\$33.60	
Repairs & maintenance (sierra)				\$750.00	
Plate validation sticker (sierra)		\$120.00 / vehicle	1 vehicle	\$120.00	
Insurance (truck)		\$30.00 / day	10 days	\$300.00	
motor vehicle expenses					\$2,926.27
OFFICE EXPENSES					
Office Supplies		\$60.00 / month	2 months	\$120.00	
Quickbooks Online		\$34.00 / month	12 months	\$408.00	
office expenses					\$528.00
PROFESSIONAL FEES					
Accountant				\$650.00	
Soil Tests		\$40.00 each	3 test(s)	\$120.00	
Veternarian				\$150.00	
professional fees					\$920.00
SALARIES, WAGES, AND BENEFITS					
Contract worker	Delivery and tractor driver			\$2,200.00	
				\$0.00	
Student	CSJ Program, 50% grant on wage	\$9.00 /hour	780 hours	\$7,020.00	
Pickers				\$3,500.00	
CPP/EI (6.3%)				\$884.52	
WSIB (2.88%)				\$404.35	
salaries, wages, and benefits					\$11,808.87
SUPPLIES - CONTAINERS					
	Paper Pot Supplies	\$450.00 /box	1 box	450	

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supplies - containers						\$450.00
SUPPLIES - FIELD						
Row Cover	Agribon	\$65.00	/roll	0	rolls	\$0.00
	Novagryl	\$125.00	/roll	0	rolls	\$0.00
	Wire hoops	\$94.00	/bundle	0	bundles	\$0.00
	Sandbags	\$0.47	each	0	sandbags	\$0.00
	Sand	\$300.00	each	0	load	\$0.00
	74" wire hoops	\$94.00	/bundle	0	bundles	\$0.00
	Sandbags	\$0.47	each	0	sandbags	\$0.00
	Sand	\$300.00	each	0	load	\$0.00
Bird Netting	13' x 328'					
HT Plastic	1 HT/year	\$550.00	each	0	piece	\$0.00
Mulch	Polypropelyne ground cover	\$78.00	each	0	tarps	\$0.00
	Sandbags	\$0.47	each	0	sandbags	\$0.00
	Sand	\$300.00	each	0	load	\$0.00
	Straw Mulch	\$40.00	/bale	8	bales	\$320.00
supplies - field						\$320.00
SUPPLIES - FERTILIZERS						
Compost	Meekers	\$215.00	/tote	8	totes	\$1,720.00
Minerals	Field and greenhouse					\$0.00
Cover Crops	buckwheat, austrian winter pea					\$265.00
Fertilizer	Selectus, Alfalfa	\$35.00	/bag	0	bags	\$0.00
supplies - fertilizers						\$1,985.00
SUPPLIES - IRRIGATION						
	Drip tape	\$195.00	each	1	6000'	\$195.00
	Drip emitters/couplers					\$25.00
	Poly pipe, filters, valves and fittings					\$100.00
	Overhead					\$25.00
supplies - irrigation						\$345.00

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SUPPLIES - GROWING GREENHOUSES							
Trellising	Clips	\$7.00	/250	\$0.00	packs	\$0.00	
	Tomato J-Hooks	\$7.65	/250	0	packs	\$0.00	
	Wire line and componenets					\$0.00	
	Roller hooks	\$0.45	each	0	units	\$0.00	
	Rollers	\$0.80	each	0	units	\$0.00	
	supplies - growing greenhouses						\$0.00
SUPPLIES - SEEDLING GREENHOUSE							
	Plug trays					\$130.00	
	Potting mix	\$29.00	/bag	30	bags	\$870.00	
	Plug tray labels	\$36.00	/box	1	boxes	\$36.00	
	supplies - seedling greenhouse						\$1,036.00
SUPPLIES - FEED, SUPPLIMENTS, STRAW							
	Dog Food	\$42.00	/bag	16	bags	\$672.00	
	supplies - feed, suppliments, straw						\$672.00
SUPPLIES - SMALL TOOLS							
	Small Tools					\$500.00	
	supplies - small tools						\$500.00
SUPPLIES - WOOD PELLETS AND PROPANE							
	Wood pellets	\$6.19	/bag	140	bags	\$866.60	
	Propane	\$25.00	/tank	4	tanks	\$100.00	
	supplies - wood pellets and propane						\$966.60
SUPPLIES - OTHER							
	Hydrogen Peroxide, oxidate, etc.					\$250.00	
	Hand washing, toilet paper, etc.					\$45.00	
	Health and Safety					\$150.00	
	supplies - other						\$445.00
TELEPHONE AND UTILITIES							

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	Cell phone					\$768.00	
	Electricity					\$748.00	
	Internet					\$253.44	
	telephone and utilities						\$1,769.44
TRAINING	first aid, workshops, books, etc.					\$600.00	
	training						\$600.00
TRAVEL		\$20.00	/month	0	months	\$0.00	
	travel						\$0.00
CONTINGENCY							
	total contingency (4%)						\$2,538.63
	total expenses						\$66,004.47
	net operating income						\$41,443.28

2021 Yearly Estimate at 1345 Levac Rd						
	Rate	Quantity	Total	Farm Total	Partner Draw Total	Partner Draw Total Actual (for banking purposes)
Discretionary (2020 personal acct surplus)					-5849	
Mortgage	561.69	26.0	14603.94	3212.87	11391.07	
Life Insurance	0.00	0.0	460.00		460.00	460
Farm Insurance Policy	2595.00	1.0	2595.00	570.90	2024.10	
Property Taxes	2500.00	1.0	2500.00	550.00	1950.00	
Food						
Groceries and Restaurants	1500.00	1.0	1500.00		1605.00	
Click Fork/Yupik	3100.00	1.0	3100.00		3317.00	
ONFC	3500.00	1.0	3500.00		3745.00	
Dalew	545.00	1.0	545.00		583.15	9250.15
Hydro	0.00	0.0	3400.00	748.00	2652.00	3400.00
Internet	96.00	12.0	1152.00	253.44	898.56	
Cell Phone	70.06	12.0	840.72	768.00	0	
House Maintenance and Investment	8000.00	1.0	8000.00	1760.00	6240.00	8000.00
Sienna					0.00	
Fuel	0.12	11314.0	1303.37	729.89	573.48	
Insurance	0.00	0.0	1656.00	927.36	728.64	
Maintenance & Repairs	750.00	1.0	750.00	420.00	330.00	
Plate Validation Sticker	60.00	1.0	60.00	33.60	26.40	
Spending Money	100.00	10.0	1000.00		1000	1000
Medical	200.00	4.0	800.00		800.00	800.00
Dental	200.00	3.0	600.00		600.00	600.00
Maddie Savings (deposit to Maddie savings)	1500.00	1.0	1500.00		1500.00	1500.00
Maddie Extracurriculars	320.00	2.0	640.00		640.00	640.00
Misc (Gifts Etc.)	1750.00	1.0	1750.00		1750	1750
Summer Care	11.13	48.0	534.24		534.24	534.24
Income Taxes (20.05% up to \$45,000)					4896.96	4896.96
Total required for all personal and some farming expenses			52790.27		\$48,245.61	\$32,831.35
Other income: UCCB					5529.23	5529.23
OTB and GST credit (not taxable)					781.75	781.75
Other income: EFAO contract					2000.00	2000.00

2021							
Asset	Year Purchased	Purchase Value	Additions	Expected Life	Cost per year	Inflation/year	Total Yearly Capital Expense
5' Tiller	2012	2250	75	20	116	0.02	\$118.58
Manure Spreader	2018	1200	0	12	100	0.02	\$102.00
Honda Tiller	2012	900	0	12	75	0.02	\$76.50
Weed Whacker		700	0	10	70	0.02	\$71.40
Chisel plow		750	0	25	30	0.02	\$30.60
Irrigation		2000	0	10	200	0.02	\$204.00
24' Greenhouse	2011	2500	0	15	167	0.02	\$170.00
48' Greenhouse	2011	6800	0	15	453	0.02	\$462.40
96' Greenhouse #1	2015	8000	0	15	533	0.02	\$544.00
96' Greenhouse #2	2018	10000	0	15	667	0.02	\$680.00
3 x high tunnels		6000	0	20	300	0.02	\$306.00
Wood Pellet Stove	2011	3500	0	10	350	0.02	\$357.00
Greenhouse tables	2011	1500	0	30	50	0.02	\$51.00
Tilther		1000	0	10	100	0.02	\$102.00
Greens Harvester		1000	0	10	100	0.02	\$102.00
Flame Weeder		1500	0	10	150	0.02	\$153.00
Undercutter		1500	0	30	50	0.02	\$51.00
Refer Cooler	2012	3500	0	12	292	0.02	\$297.50
Packing Facility	2018	4541	0	12	378	0.02	\$385.99
Cooler #2	2019	10000	0	15	667	0.02	\$680.00
Truck	2012	4500	0	12	375	0.02	\$382.50
Sienna	2020	29438	0	10	2944	0.02	\$3,002.68
Shipping Container	2018	2769	0	20	138	0.02	\$141.22
Yamaha Generator	2019	2315.37	0	12	193	0.02	\$196.81
Paper Pot Transplant	2020	2370.25	0	20	119	0.02	\$120.88
Barn (quonset)	2018	0	0	12	0	0.02	\$0.00
Harvester (Checci &)	2020	1504.42	0	15	100	0.02	\$102.30
Drum Washer	2019	6728.7	0	15	449	0.02	\$457.55
Wood Chipper	2020	2750	0	15	183	0.02	\$187.00
Insect Netting	Various	2000	0	4	500	0.02	\$510.00
Pump House	2020	513.3	0	10	51	0.02	\$52.36
Kubota L3560	2020	8941.85	0	6	1490	0.02	\$1,520.11
							\$11,618.37